

Aaron Ross ([00:02](#)):

I can't even try to control things like our human nature is you want to feel safe. So we try to control things. Well, the surrendering I think is a big part of it because a lot of the emotional distress that guys feels when they just like I surrender of it is we want to control it. Hey, good to connect live on Facebook. So yeah, this is Austin man. Um, Hey, so first of all, who connected us? Let's start there. Do I remember, is it a mutual friend? Was it Tom Schwab? Like who put us in touch? Oh,

Jon Vroman ([00:35](#)):

honestly, I have no idea. I don't know if it was a Christian song. I feel like, what was that Chevy chase movie of Fletch? I don't know if it's this, this may be back where he'd go into a place and ask, who are you sir? Dr fluffing the Federer. That's awesome. Said was, yeah, the movies soon. Yeah. I mean, when I was young, Caddyshack, when I was a classic,

Aaron Ross ([01:03](#)):

my dad really felt that we were the Griswolds. Like, I think he completely identified with Clark and like so badly wanted me to be Russ and my daughter, to be honest.

Jon Vroman ([01:12](#)):

Yeah. I think it was a timber chase was supposed to be a total asshole. I can't remember, which,

Aaron Ross ([01:17](#)):

I don't remember, but none of that would totally shocked me because the truth is sometimes I'm a total asshole and I think that would come across as a shock to some who know me. Well,

Jon Vroman ([01:27](#)):

I mean you can't, you kind of can't avoid that in life sometimes, especially as a parent when it's like, wow, that was kind of a Dick thing. I just sat her Yelder or dead.

Aaron Ross ([01:36](#)):

My wife said to me, and I've said this on the podcast several times, is that I'll do something ridiculous. And she'd say, wow, if only all your front row dads could see you now. Yeah. Yeah. Well, Hey man, I'm excited to be able to have this chat with you. Let's start with the most obvious place, which is tell us about your family, which is really unique, man.

Jon Vroman ([01:59](#)):

Let's start there. Tell us a little bit about your crew at home. I feel like there's lots of families who have, we only have nine kids. Yeah. I think that there's lots of, they have like 15 or 20, which seemed really crazy, but we do have nine kids and we used to, we lived for a long time in Los Angeles. So that is strange. It's kind of rare having a lot of kids in a big city. Yeah. And we just moved to Edinburgh, Edinburgh, the in the UK cause we really, we love to hear what vacations here and we found a way to move here. We just took like a year. Um, do you want to grow? Have the family here, at least most of them. So we've got six kids here in the house and there's three back in Los Angeles, a couple of college and a teenager.

Jon Vroman ([02:38](#)):

We had two teenagers at boarding school in New Hampshire with all this. And um, one's here with us and ones back in LA. They offs are trapped, but yeah, it's a crazy family and they say it, we've, four of them are adopted. So there's, we've adopted a couple of 16 year olds who are now about 21 a four year old from China who had some special needs to now as a 10 and a baby from Florida, from a mom who was on drugs. So we got a little bit of everything here. We had a couple of kids, my wife's first marriage, we had three bio kids together. You got it all. How did this journey start for you? Where did the adoption journey begin? Two questions. I remember distinctly because I never thought about it still. I came, I actually, if my wife, if we'd had our first baby or maybe she was pregnant, but she said, you know, she'd always wanted to adopt since she was young.

Jon Vroman ([03:23](#)):

And by the way, I, I only got married nine years ago, so 2011 I'm coming up in a month on my ninth anniversary. So I went from zero kids to to nine then you know, about six years. So our youngest is three now and at the same time grew a business from zero to like 5 million. So that was an interesting, I mentioned years and had always interesting. Um, but yeah, the time that adoption started was my wife had our first baby together. So when I got married, she had two kids from a prior marriage and they were probably like six and eight ish at that time. We got married and I never used the term step something. It's always like my son, my daughter. Yeah. Cool. So you had to give me a third baby on the way and she said, Hey, there are two things, you know, honestly, first.

Jon Vroman ([04:06](#)):

So the first time I had [inaudible] she was pregnant. I remember this moment like, Oh shit, I need to make a lot more money. This is what family, remember that. And the other thing was when she said, um, she always wanted to adopt and I'd honestly never thought about it. I probably always thought, well, why would you adopt? Like, you know, other kids who have problems and on my own kids. And, but by that time I'd kind of gone through the, not legal, but more like emotional adopting of kids. Uh, those are first two. And so like, yeah, I mean, what are you thinking? So we ended up looking around, we've looked polo adoptions like complicated because we ended up adopting a four year old boy from China, a Maverick who's now getting 10 going on 11 and that was a Oh six years ago. So I think we picked him up in early 2013 and after that, I don't remember after that.

Jon Vroman ([04:58](#)):

And we had our own be another baby. That was number five. And then we adopted the two teenagers. There's some, another conversation at some point are a daughter who was tenant, then had said, Hey, I always wanted an older sister. And by then we talked to lots of agencies and I think we had sort of talked and then somehow just got out that we were open to, and my wife is on a bunch of adoption message boards and Yahoo groups. So somehow we heard about, she's looking for teenagers who needed a temporary home, you know, I can't remember. There's a term like, um, it's not working out where they were. All right. So we took a, took in a couple, one was coming out of a group home and one was coming from a adoption workout in Los Angeles and they're were great. Honestly. We met them first and really, really liked them.

Jon Vroman ([05:42](#)):

Yeah, it's just good fit. Um, so now they're 21 and I'm trying to think of the, it's just all over the place. Honestly. It's at some point it's a long journey. It's a long journey. We decided we wanted a big family. It wasn't, it just kind of happened by the way too. I think it's important because money is very important.

If the family, um, we really had taken over the years the approach of, Hey, let's make the family decision first. Are we going to have a baby or adopt a baby and then make the money work somehow? So kind of the opposite of my father, more conservative and a lot of people, which I told to get, I mean it's sometimes it's really scary thing. Hey, we're going to do an adult and all of these adoptions or some are really cheap in terms of a few thousand dollars.

Jon Vroman ([06:23](#)):

But a lot of more like \$40,000 yeah. You know, so it can be really scary when you don't have a lot in the bank and you say you're committing to like a multi \$10,000 commitment or even beyond the emotional and time commitments. So I think just an important to acknowledge that when you have a family, it's important that money is a, it's important to for everybody in that. And for us, we kind of took this approach of Hey, if we make the right decision for the family that feels right, then the money will happen. And it was a great, it's been a great motivator. A lot of ways. Having a big family has been a great motivator and forcing functions for me to be better at business and be a better person. Yeah.

Aaron Ross ([07:06](#)):

Now did I read in your bio correctly, you went from earning, speaking of money and supporting your family, you went from earning like a hundred grand a year to, I mean co CEO of this multimillion dollar organization, which is predictable revenue, right?

Jon Vroman ([07:18](#)):

Yup.

Aaron Ross ([07:18](#)):

That's a big leap. At least it feels that way. So, you know, I think one of the natural questions that I would have and I'm always curious about is what causes transformation in someone's life. And certainly there's dozens, hundreds, thousands of things. [inaudible] exactly. You know, it's like what causes those transformations? Like what shifts do we have mentally? What beliefs change for you? Like tell me a little bit about that journey because I realized you could talk for hours about it, but it's worthy of noting,

Jon Vroman ([07:48](#)):

okay, well here's like a really named for me. It really, no, really I was lacking. It really was having kids like that and getting married and can make me an official and then having a new baby and like having kids and having living together and having a home, right. Or whatever, his apartment because then I had to make more money. So I've laid the groundwork before and hi, in one sense I could say, yeah, I went from making like \$70,000 a year or two, I think within four years, which I step over 700,000 in terms of like, um, personal income. And yes, that sounds like a lot. And it was a big leap. It was also though, again, kind of a leap made on the backs of a lot of other years of kind of, you know, establishing my brand and expertise and reputation. So again, an overnight success that happens over, you know, 10 years.

Jon Vroman ([08:33](#)):

Yeah. So yeah. But it really was having kids and having to move into a bigger, a bigger place with more space for sanity too, for having kids who maybe weren't a fit at public school. [inaudible] I mean, yeah, I remember there's a year where we had, maybe we had all, I don't have any kids who were in schools called like seven, I don't know, six or seven or something. And it might've had kids, it's like four different

schools because of ages and you know, it's like a nightmare driving everyone around or picking people up. But it's more of a nightmare we found, I found to have a kid in the wrong school. So some kids were in public school, some kids were in private school. But yeah, having kids alone and then work, so not left financially. That was a huge motivator. And then also as a person like seeing myself and how do I want to be a better person, a better parent?

Jon Vroman ([09:21](#)):

Because being married and having a family and kids, it's like there's enough motivation to change that. I want to change. For a lot of people. You don't change. Change is so hard for people usually that you don't hasn't happen. It's like you have a really serious reason to having kids. For me, getting married was just enough of a reason to like, whether it's like fear of, you know, making whatever like business changes to make more money or having a big family. I'm trying to, I don't know, great example, but maybe it was, um, and I was just like, really? How do I be a better person? Like more kind, more loving, more patient, better boundaries, better time management. Um, better communication. It's like everything that makes relationships successful. Like I've had to work on, you know, still working on them. Still never neverending. So what's relevant now for you?

Jon Vroman ([10:13](#)):

We're in this really interesting time, right? What's going well? What's not like, where do you feel like you're crushing it and where are you getting crushed? I just really enjoying the time at home with family. Like it's really nice not having to go run around everywhere, like taking kids to school and back and back and forth. And um, so that part I'm really enjoying just fun playing at the house. And honestly like if PE, if kids miss school for a few months, who really cares? Like, no, no. So what really, so what, there's a lot they can learn just like, you know, the kids were out, like taking cardboard and coloring it into an airplane. Today in my wife is better about, she does, she does do some, maybe some time each day with like English, like spelling, reading, math. I tend to be more, um, Hey, let's go.

Jon Vroman ([10:54](#)):

Like our five year old just learned how to ride a bike with two wheels, um, or let's go. Uh, we just, we planted a flower, so I was always, I was actually very academic in school, so maybe I'm like, eh, I don't really care about that. And what I didn't get when I was younger was more like, as much as like building and making stuff and fixing things and breaking things. So I tend to head there. So I think just like family time at home has been great. I really don't get to see my wife that much in terms of time because we don't have nannies now with all this. And it's okay, we're getting by very well. But I tend to go asleep early and get up early and she stays up late with our teenager. Other stuff. So like there's not much where I'm not crushing it.

Jon Vroman ([11:35](#)):

It's like romance, the romantic side. Um, which we both realize, but it's, we'll see. So I think family time, kid time, business wise, I would say not like our business is, has its struggles like everyone else right now, predictable revenue.com has got one 55 people we have to look at, you know, cost. Um, do we have to change things up? Just a lot of uncertainty in the market financially so, but the place where I feel like I'm crushing it there is, I just have having been through ups and downs for these years [inaudible] with this family having so many, so many times kind of committed to a family decision like moving to a bigger place or having an adoption and not having them money that point but having to make the

money, save the money, like deal with so many financial situations that I have kind of this financial competence that things are going to be okay, we'll work it out one way or the other.

Jon Vroman ([12:27](#)):

I'm like, I've never had more at stake than before, but also I've never had more as much financial competence as I do now. And creative confidence and really and been through these things seemed like the greatest chance for creation is now an entrepreneurial ideas because we have more time than ever. There's more problems in necessity than ever. So while yes there's more stress but there's more opportunity and like really embracing that and putting that message up on my LinkedIn and with my own company and people believe in responding there. But now that we're weeks into this whole thing as we record this into the coven 19 pandemic or whatever you want to call it, whatever feels like the right definition, what are you tired of talking about? What is exhaustive to you? From all the calls, all the conversations, all the news and what are you charged by?

Jon Vroman ([13:15](#)):

What's the dialogue you can't wait to have, you can't get enough of, where is your energy around this and where do you want to stop talking? Yeah, no that's, that's a really good question. Sometimes I ask myself that and have for some number of years, like what is exciting to me because honestly there's lots of days and as a parent most of us I think could empathize. Um, there's lots of days where I just have like nothing left, just done, just done. Especially when we've had babies. Cause you know, babies are just so consuming. Our youngest is three years old now. So we've had a lot over the last year or so. There's been a bit more sanity, a little more space to breathe a bit. It also too, like I have thinking of these different three jobs I have, I'm a father. Um, I support my wife in her, she's a playwright.

Jon Vroman ([13:57](#)):

So lot of times I'm just trying to make sure she has space to do things and a business person. And so there's been a lot of, it's been the last 10 years, it hasn't been a lot of space for me. So really been working to kind of create that. And so the question like what excites me, what am I bored of? I think I get tired of talking about how to write, you know, sales emails. Uh, cause I do that for so many years. I mean I'm glad it helps people. And there's a lot of other aspects of outbound selling and business growth that are really interesting. It's really more of the same question on how do you write an email. But the things that excite me too, it's really, um, kind of like helping people own their own growth. And I think even thinking about starting a new podcast, you know, the own your growth podcast or something where I could really like dive into both kind of like what people are doing and how they make money at it.

Jon Vroman ([14:44](#)):

Cause I think that's interesting and important. A lot of people don't embrace kind of the money making side of things enough. I think seen that in myself and others over the years where if you look at money making money or business is a skill you can learn. I mean it happened fast, but you can learn like a skill like playing guitar and get better at it. Whatever you do. So learning, I've been day to day in the mornings I just get up and draw. I just find some simple YouTube videos like how to draw a tree, how to draw a bird, how to draw a wave. So it's like really simple stuff like that. Writing a little bit, wait a minute. Why? Why the drawing? Why does that call you? But I don't know. Yeah, it does. There's no reason other than it does. It just makes you feel alive.

Jon Vroman ([15:24](#)):

Like, what's the option? I don't know. It just, it's neat creating stuff like that. Yeah. Throwing it. I mean, in fact in the book, so there's, there's these two books. Predictable revenue is one of them. Uh, so this first one and then one called on impossible to inevitable and they both actually have art on the front and inside I did art and uh, so, you know, there's, I definitely have an artist in me. I was always an engineer primarily in, you know, years ago. I started thinking of myself as an artist as well, just having the energy kind of explore that. I don't have a, I've done some Bob Ross paintings if you totally like three of them. So that's just kinda cool. Uh, I don't really have any plans of, you know, where that would go, but it's more like, I just try to find some stuff for me that I'd like to do just cause I like to do it without any other reason.

Aaron Ross ([16:11](#)):

All right guys. I want to take just a quick second to talk about something really important now and know you're listening to the show because you want to level up your game at home, but if you want to take the next step within front row dads, I want you to do something today which is text the words front row dads to three 1466517673 separate words. Front row dads. It's not case sensitive. I want to send you a few things right away. First I want to send you a recording from a masterclass that I recorded with my good friend and author of the miracle morning, Howe L rod. He's a father of two amazing human beings and we recorded a show called the five habits of a front row. Dad, I want to send that to you because I think it is well worth listening to. Second, I want to give you 45 minutes of a mindblowing conversation that I had with a woman named Kim and NAMI and the show is titled have better sex, hugely popular.

Aaron Ross ([16:59](#)):

This will rock your world and likely your spouses as well. But I want you to have access to this information. Number three, I want to give you access to 1300 other front row dads inside of our Facebook group where you can ask any question, share any win and give any resource that you think would be valuable to the community. And lastly, I want to include you in one email I send out each week. It's short, it's to the point and I pull from my life experiences along with the insights for more than 135 members of our brotherhood. I want to give you the best of the best in each email. So all you have to do is just text the words front row dads to (314) 665-1767 and we will get you started today.

Aaron Ross ([17:42](#)):

So let's talk about ownership for a second because this term it's like fresh in my heart right now. I'm speaking a lot about, and we're talking about this specifically with our 10 year old. I'm interested in how you have approached cultivating ownership within your kids. And if I may, not to overspeak this point, but when you were talking earlier about like, all right, so what if they miss a couple months of school? I feel the same way. I just wrote something and then shared it in the, uh, community earlier today about the fact that, you know, I hear a lot of chatter around parents talking about homeschooling. Like I wasn't meant to be a homeschooler and now I'm thrust into the homeschooling world and all this, and I look at it as like, I think what you really are talking about and I'd like to create a reframe is like, this is just parenting.

Aaron Ross ([18:25](#)):

Like let's remove the whole, I need to be a homeschooler. And like, no, you just need to realize you're a parent, right? And your parenting. But the real pressure is put on us by sometimes thinking that we need to do the thing the school tells us to do versus like what type of child do I want to help bring into

this world? What type of structure from a value standpoint, what beliefs and let's think of structure in that way, right? What type of human are we creating experiences for that are forming an identity that will carry them through life. That to me is the conversation that I want to have. So when I think about real success of like homeschooling, you know, or parenting or the education, the real education we provide, I think about resilience. And I think when I think about resilience, I think about somebody that's an owner and owner of their results and owner of their experience of life and a person who can give meaning to something versus having a teacher give meaning to something. We need to be more guides. So I'm a little on my soapbox, I get it, but I want to know from you, like what do you think about this teaching ownership to kids, this motivation piece of tackling things and being responsible for them.

Jon Vroman ([19:35](#)):

Yeah. Uh, I don't know man. Like we've got lots of kids, they're all different. I think one of our kids are like, our eight year old is good at owning stuff. Everyone else is pretty [inaudible] is not, it doesn't have that like skill and mindset yet. And there's so much variety. So like one of the places that with the older kids I work with them on is, you know, if they get an allowance of some kind and we'd go back and forth on allowance systems, do they have ownership over like how they spend it on clothes or this stuff? The other um, ownership. Yeah, it's hard. I think that a lot of the kids just needs so much constant reminding. So the thing with parenting is it sometimes I just have no idea of timescale. So we have as parents, we have this, these, these timelines in our mind that are completely made up and artificial, which is okay, maybe you don't realize it, but like within three months they should have figured out how to own whatever this thing, how to do their room.

Jon Vroman ([20:29](#)):

You know, I'll say it might be like three years. Yeah, eight years before they kind of like our 17 year old, you know, she especially is struggling with things like body image, like all the social media and body image stuff and all. I feel like really feel for lots of [inaudible] especially, I think it's more obvious with obviously with women and teenage girls. I think it definitely happens with boys, but in a different way. It's always just compare and despair. But you know, it's like there's things that some of these kids will struggle with for probably, you know, it could be decades as a parent, sometimes you just got, you can do your best and you know, they're going to turn out the way they turn out to some extent. Like I see how different people's personalities are even with from young and old. I do love the ownership idea.

Jon Vroman ([21:10](#)):

Um, I found it hard. I don't have a good solution. I dunno. Yeah. First of all, I love the answer and I actually love it when we get on the show and I pose a question and somebody who is this successful is you are arguably in life, right? Like, yo, you're an iron man triathlete dude. You've crushed it in business. You've got all these kids. Seems like you moved your family to the UK and yet you know we talk about ownership and you, it's okay. Does just throw your hands up and be like, I don't know man. I figured that out. That's great dude. I love that answer because it's real dude because we're all trying to figure shit out here and no one knows. Yeah and you know the thing that you also said that really I like and this came up at a training, the landmark forum, right?

Jon Vroman ([21:51](#)):

I was doing landmark and Philly and I have some strong feelings about landmark by the way. We should have a whole conversation about that sometime but it was one thing that guy had said which is really good. As he said, no matter what, you are going to screw up your kids like no matter what because if



you're totally in it, like if you are right there, super engaged, that child is going to one day be like, my dad was up my ass constantly like he did not let me do anything on my own. He was there every step of the way. I couldn't be my own person. And if you do the opposite of that, then they're going to be like, he wasn't there. He told me I needed to own everything. He told me I was responsible. So he said, no matter what you do, you are going to, you know, quote unquote mess up your job.

Jon Vroman ([22:34](#)):

That was really wise, you know? Well, uh, I just had to call, I did landmark as long time ago and I had something else called Hoffman Institute they said struck me, which was, I'm like, there's no one in the, there's no human that can grow up in the world without some form of shame. Yeah, right. It's just impossible. So I know it's easy to say as a parent, I think having lots of kids, I also have probably, it's like an accelerator and learning with the, you can't get it all right. In fact, everything, there's people who cry, complain every day and know I just, I can do my best in. That's all I can do because there's so much out of my control at that point. Like the fan is big enough that I can't even try to control things. Like our human nature is you want to feel safe.

Jon Vroman ([23:14](#)):

So we try to control things and it's impossible. So yeah. Well the surrendering I think is a big part of it because a lot of the emotional distress that guys feels when they want it all the time, just like I surrender. Well yeah I heard of it is we want to control it, right? Like, cause we do control some things in our lives that feel really good and there's a lot of power, you know, that's very, it draws us in to want to control things. And when we raise our voice and we get control with that, that can be addictive in some ways. What's also really nice is to be able realize that you don't have

Aaron Ross ([23:46](#)):

to control everything. You don't own your kids, right? They are human beings who are doing their own experience of life and you can shepherd them along and provide experiences and environment, but ultimately they're going to choose their path. And I think the important thing is not to be lazy with that. Not to be like, well, no matter what I do, I'm gonna screw up my kids. I might as well just throw in the towel now. It's not that. It's about recognizing that there are forces at work that are well beyond your control. But the real question is what do we control? So on that note, Aaron, like where do you feel is your superpower man? Like what would your wife say? Did Aaron does this better than anybody? What would your friends say? You've got this dialed in. Like I know you're a humble man, but it's like, where are you winning?

Jon Vroman ([24:27](#)):

I would say she would say one of mine is just being able to stay calm no matter what's happening. Yeah. So yeah, and you know, like some people and she's the one who'd be more, uh, up and down and there's pros and cons to that. And I'm the one who's more evening and keeled and there's pros and cons to that. Like if the house is burning down, that'd be able to, you know, get people out and keep functioning. Flip side is, it's hard to be like celebrate. So, um, I can keep him calm and, and financially she'd say that's one of my, I'm much more comfortable with like money and dealing with money, having money, making money, not having money, calling people to defer payments or to not pay them back or you know, like all of that stuff which she's uncomfortable with. Money is a very charged thing. Oh those are a couple of places. I think maybe she also eating healthy. Um, I don't always eat healthy, but I something I cared about for a long time. So those are some of them. Yeah.



Aaron Ross ([25:20](#)):

In the end when you look back on being a parent, and I'm talking like on your death bed, cause I think you're a dad forever, right? Your dad will be on when they're 18, but when you're on your deathbed and you're looking back on your life, what do you hope to think success looks like as a father for you?

Jon Vroman ([25:36](#)):

Yeah. Well at that point all are really matters. It's not, it's like the experiences and kind of like love and relationships you've had with memories. The business success is fun at the time. It's more like, did you have that with people? Um, was it the expense of family? I mean, I think one of the things for me at some point, and I don't remember when it was, is realizing when I'm working like working to make money for the family. It's family time too. Like I have to work [inaudible] I tried to do it. I only work 15, 20 hours a week and I always have, I need to make money. So that's more of like a thing that's worked for me and forces me to be more thoughtful about what I do. But I still gotta work and kid the hits like leaving the house if I was going on a trip when that was happening, like having people think kids cry.

Jon Vroman ([26:22](#)):

Like it was just like heart racing, but I had to do it to make money and that's still family time and not, um, it's like when basically if I'm, if I'm working, I'm working. If I'm, if I'm a family, I'm a family, like being, being present. And so I think that ultimately, like when I'm older, just like a, you know, having lived really, cause it's so easy if you put your time into, into work more than you need to and you don't have any energy left. And by the way, some people like I don't know how single parents do it. Right. So God bless you. My wife was one for awhile. That's like just when you have time with your kids or yourself, like just to make the most of it, whatever that is, whether it's a little bit or a lot and to, yeah.

Jon Vroman ([27:04](#)):

I just have as few regrets as possible that way. Yeah. There'll always be some regret I think. But yeah, you've got another webinar coming up or some type of class coming up in a couple minutes. So I want to respect that time. Yeah, I was just sneaking too. I never really appreciated how finite time in life is until I had kids. Hmm. And that could really feel time passing. Like wow, that's gone that year or that does two years or whatever. That's like, it's gone. Yeah. So that's, that has been something very different for me in gnashing, going from being single but having not even married, really having kids. That's what did it. Yeah. Well Aaron, man, I first of all thank you for your leadership men in the world and your family. Thanks for adopting. Thanks for loving on these kids. And uh, I'm glad we got connected and I look forward to following along on your journey.

Jon Vroman ([27:51](#)):

If there's ever anything we can do to support you, man, just say the word and otherwise mantle, just uh, hopefully we'll cross paths again down the road. But I wish you all the best and it's really cool. You got a great story man. And I look forward to learning more about you. Do people go connect? Where can they learn more predictable? revenue.com is probably the best for like books and things. And I guess LinkedIn is a place that's, I'm most active. I'm on Facebook, but at LinkedIn is it place a by most active, which is, there's Aaron Ross of LinkedIn. Are you easy to find or like Aaron Ross, predictable revenue find when you know, different things. For me. So cool man. Any final words? Um, no, just, you know, I try like I know the thing I'm working on, I just want to try to do better at connecting with my older kids or regularly cause the ease. The younger ones are easy, but uh, and my wife had like just tried to reach out and just make sure I'm like reaching out to them regularly. So yeah, the same. It's awesome man. Hey,

say, how did my friend Brad, Brad, hang on. Don't go away man. This is Aaron Ross. You two should know each other at some point. He's running to another webinar, but uh, Aaron, thanks man. I appreciate you being here as a party buddy. Hey man, Aaron, take care dude.

Speaker 3 ([29:04](#)):

Hey guys, if you haven't already done so, go right now to [front row dads.com/facebook](http://frontrowdads.com/facebook) and join the conversation that's happening right now on line. We designed this group for guys who are entrepreneurial in their thinking that are high performing guys with low egos. We're looking for the dads that believe in teaching their kids how to think, solve problems and be real leaders. We're looking for guys who believe in being family, men with businesses, not businessmen with families. We're looking for the fathers who have great knowledge but also believe that they have so much more to learn and we're looking for men who want to add value by sharing their wisdom and those that are willing to ask the questions that we all need and want answers to. That's [front row dads.com/facebook](http://frontrowdads.com/facebook) or simply go to Facebook, type in front row dads and you'll get to our group and what we put in there links to all the podcasts and videos and other resources that you can't get access to anywhere else except for in this group. We want to give you the best ideas to help you with your marriage, balancing work and family life communication strategies with your spouse and also your children, travel ideas and even suggestions on the latest gear that would save you time and help you be more effective. We've got updates on upcoming events and so much more. Go right now to [front row dads.com/facebook](http://frontrowdads.com/facebook) and join the conversation. I'll look forward to connecting with you there.

Speaker 4 ([30:30](#)):

[inaudible].